



## JOB OPPORTUNITIES

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### GWR Job Opportunities – Engineering & Sales- St. Louis, MO, United States

#### **About GWR**

GWR Safety Systems is a leader in designing, developing and manufacturing seat belts for commercial and specialty vehicles. Our products are featured in more than 200 vehicle models produced by over 100 well-diversified customers worldwide. GWR has global sales and 2 main technical centers located in the U.S. and Spain.

#### **Applying for a job at GWR is simple:**

Send your resume to [info@gwrco.com](mailto:info@gwrco.com)

We will follow up with you.

#### **Current Job Opportunity:**

<u>JOB TITLE</u>	<u>LOCATION</u>	<u>CITY, STATE</u>	<u>LANGUAGE</u>
Engineer / Sales Representative	United States	St. Louis, MO	English

#### **Engineer / Sales Representative**

The Engineer / Sales Representative position will represent GWR Safety Systems in all aspects with assigned Customers, the primary focus being obtaining new business opportunities, solving customer's problems, and managing commercial issues.

- Develop and manage a strategic market plan for targeting new business opportunities. This would include detailed task lists to support the plan.
- Ensure action plans are put into place and ensure those things happen.
- Establish a good working relationship and rapport with key engineering people and key technical people as appropriate.
- Manage all engineering projects and drawings:
  - Develop seat belt designs and draft drawings for engineering projects
  - Develop drawings of components, prototypes, verification tooling and production tooling
  - Modify drawings of designs and components
  - Classify and archive Drawings
- Bring Customers' needs and wants to the organization.
- Educate, inform, and enhance GWR Safety Systems image and perception to assigned customers.
- Educate and inform GWR Safety Systems of Customer needs, policies and direction.



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- Resolve open commercial issues with the customer in a timely fashion, with the goal of meeting corporate strategic goals
- Work together with Forward Model and Current Model Engineering teams to assure that all customer requests are answered diligently.
- Interface with the appropriate commercial counterparts and technical contacts at other GWR Safety Systems facilities worldwide to ensure consistent design and quality globally to the customer.
- Support commercial activities on assigned program/project teams by:
  - providing project status reports
  - determining and delivering the commercial responses for customer and internal design change requests
  - tracking design change requests and prototype parts
- Educate and inform GWR Safety Systems of market trends.
- Enhance GWR Safety Systems profitability whenever possible.

### Education:

Bachelor's Degree in Engineering

1-3 Years of Experience

Must be willing to travel

### Interpersonal skills:

Action oriented, Self Starter, Analytical, Attention to detail, Commitment to excellence, Communicate effectively, Customer orientation, Manage projects, Problem solving, Professional attitude, Technical orientation.

### Desired background:

Application Engineering

Automotive Industry